

REPLACEMENT OF DEFIBRILLATOR BATTERIES AND PADS/NEW MACHINES

- The 2 defib machines the PC owns are discontinued and new batteries and pads are hard to get hold of as stock is limited and may well run out totally soon.
- The current pads/batteries expire in February 2026.
- The cost of spare pads and battery pack (sold together) are £174 each so £348 for 2. (this contains 2 pads/1 battery as the 1 pad/1 battery is out of stock)
- It is advised that these are ordered now to ensure they are received by February. Last time, the pads were out of date by the time the new ones arrived.

Decision needed;

1. Buy replacement batteries/pads now at a cost of £348 and think about new machines later next year.
 2. Resolve to replace the old type machines and order some in April, saving £348, spending £2385 minimum.
 3. Resolve to buy 3 of the offer ones now at £1647 – see below – and save £1638 on the full price of £1095 per machine.
- If the PC resolves to replace the defib machines next year (ie build it into the budget and purchase in April) the risk with out-of-date pads is minimal and would not be an issue for 2-3 months. The battery life needs checking though – being done. If this is ok, new machines can possibly be purchased asap in April 2026 and a saving of £348 is made.
 - Alternatively, new pads/battery are purchased now to ensure they arrive by February, and this gives more time to purchase new defib machines. Pads tend to last 2y.
 - There is a thought that a new defib machine should be sited at the playing field now it is hired out more regularly for sport. This is the most likely place an incident would occur.
 - Probably need to factor in a community training session – this has been requested previously and it was thought to wait until a new machine was installed.

New defib details eg

Type examples		Unit price ex vat	Ongoing costs Pads ev 2y Batt 4/5y	Plus heated cabinet, if outside, for new one	
Zol AED	Includes live CPR feedback feature	£899	£135 adult pads £92 paed pads Battery £55	£500 plus wiring in	
IPAD version	No feedback CPR feature, only advice	£795	£62 pads £210 batt		

Total cost for 3 new machines and one cabinet		£2697 Or £2385		Plus one cabinet £500 min.	
Offer available See below	Regular and popular fully automatic device.	£549	4y battery life £220 plus vat 2y pads approx. £70 and £90 adult/paed		
		£1647		Plus £500 min. for cabinet	

"We have 100 units of the Progetti Rescue Sam Fully Automatic Defibrillator available at £549 (almost half price). This device is already installed in over 3,000 UK locations and has been directly involved in saving several lives.

Why the Rescue Sam is so widely trusted

- Fully automatic, simple and reassuring to use
- One of the fastest-shocking AEDs, improving survival chances
- Proven real-life saves across the UK (stories available on request)
- Chosen by Amazon across Europe for reliability
- 8-year warranty, exceptionally robust, made in Italy
- Low-cost consumables
- Suitable for indoor and outdoor placement and sto be used on adults and children
- Ideal for public places installs in both small and large communities, school, sport centres, Health Centres, as it has the right combination of price, durability, ease of use and clinical value.

Why choose this offer

- £549 only, almost 50% off RRP and more than half price when compared to similar specification models
- Limited to 100 units, and offer ends this weekend
- Perfect for installing your first public access defib, expanding coverage or replacing older AEDs.
- Supported by a supplier with nearly 30 years of experience and thousands of UK installations"

Jenny Rice, Clerk, 3/12/25